



Action Plan, Roles and Responsibilities

Concept Paper

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February 5th, 2007



Nuworld Research & Development



Introduction

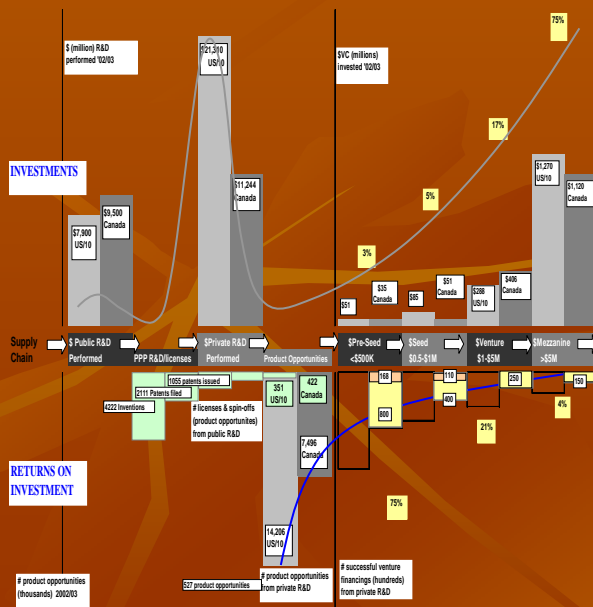


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Process Management

Concept and Financial Engineering

Research - Business Model



- We provide technical development and support services to create captive opportunities for the beneficiaries i.e. technology companies, system integrators, OEM and manufacturers (technology partners), MMC Ontario (an investment holding company) and in-country risk partners.
- We develop strategic partnerships between technology partners and in-country risk partners through a proof of concept, wherein Nuworld provides training and continuous research while preparing an option for MMC Ontario to be a promoter from Canada.
- Our primary focus markets are **Canada / USA** and **India**, while secondary markets are based on needs, interest and recommendations of technology and (or) risk partners.

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Beneficiaries

Developers, Entrepreneurs, Investors, Financiers, Systems Integrators, OEM, Technology companies and In-country Risk Partners



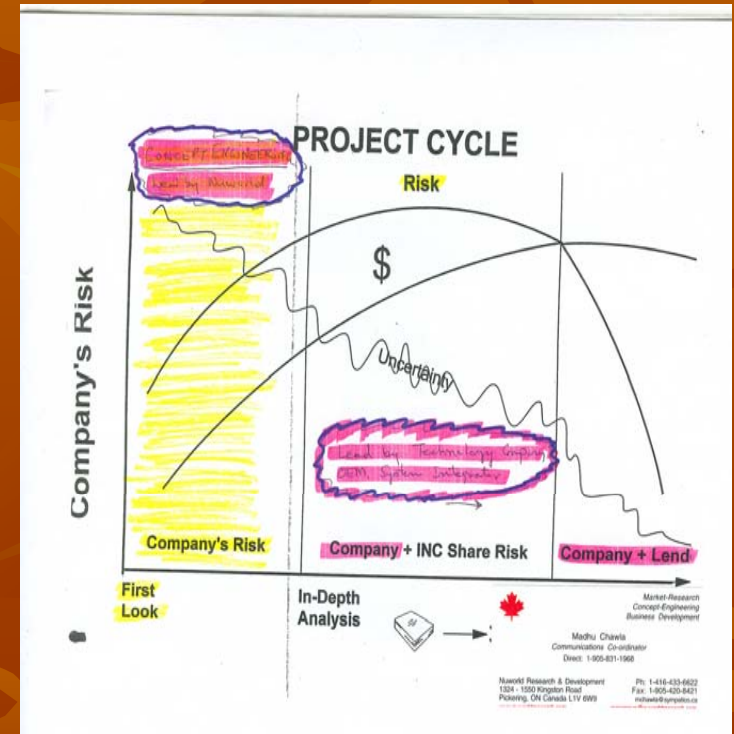
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First Look to Team Development

1. First look is an introduction to beneficiaries while gathering (and or verifying) infrastructure data for concept and financial engineering and introducing beneficiaries to unconventional methods of continuous participation in local opportunities.

First look is lead by Nuworld, funded by beneficiaries - such as Developers, Entrepreneurs, Investors, Financiers, Systems Integrators, OEM, *Technology companies and in-country risk partners.*

2. In-depth Analysis for partnership development is lead by Systems Integrator, OEM or Developer with identified roles and responsibilities of Nuworld and beneficiaries.





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In-country Risk Partner

Solar and Hybrid - Geothermal, Manure to Electricity



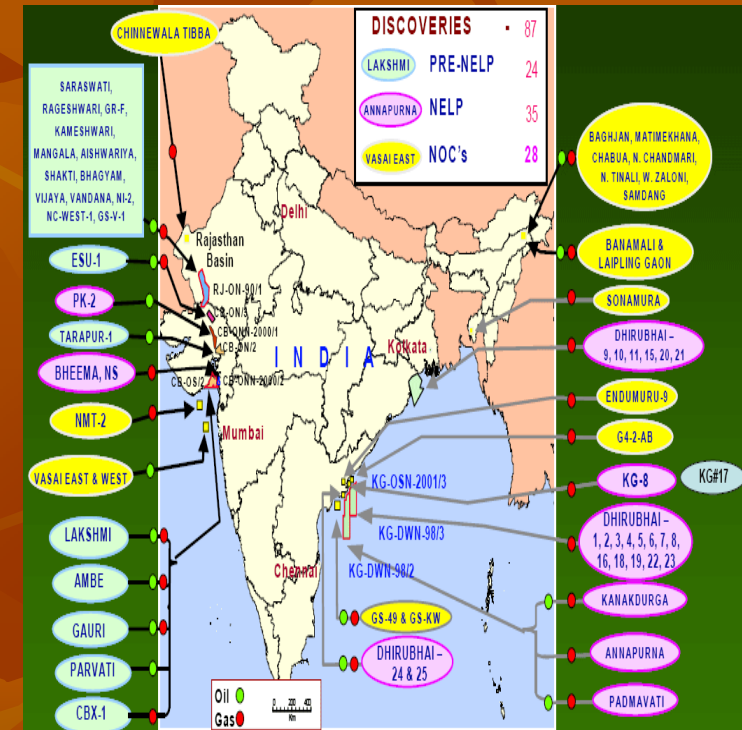
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Research - Prequalifications:

❖ *In-country risk partners needs to provide following information for term sheet development:*

1. Strong financial balance sheet to pay for services.
2. Must have an excellent Knowledge of / experience in:
 - (a) Local energy management (and standards),
 - (b) Government incentive Programs (and support services).

❖ We develop and execute strategic marketing programs and resulting opportunities are channelled through risk partner's sales (and after sales service) network, while Nuworld undertakes training and continuous research.



The recent gain/ super gain discoveries made in Deep water KG, shallows water of Mahanadi and Barmer - Sanchor Basin has attracted number of E&P companies with state of Art Technology to our country (Recent NELP-VI Round has attracted 165 bids for 55 blocks offered.)



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In-country Data Collection *Solar and Hybrid - Geothermal, Manure to Electricity*



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Research - In country Data Collection

➤ In-country local proof of concept helps to establish following \$\$\$ figures, while collecting field and infrastructure data such as Government incentives (and programs), freight, import duty, taxes, installation, infrastructure difficulties etc. etc.

1. \$\$\$ To meet Local infrastructure difficulties, if any?
2. \$\$\$ To meet local standards, if any?
3. \$\$\$ Local training programs?
4. \$\$\$ Continuous R&D program

➤ \$\$\$ Collected Data is used to establish process transfer plan, resulting long-term profitable opportunities for risk partners.

❖ *To ensure success we stay involved from first look to partnership development i.e. idea discussions to market research, market entry, methods, concept engineering (first look and in-depth analysis for partnership development), sales and service channels, team building, project development and commercial financing.*



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5

Research - Action Plan, Defining roles and Responsibilities

| Action | Responsibility | Time Schedule |
|--|---|---------------|
| Site visit for first hand need assessment | Risk Partner and Nuworld | |
| Identify Specifications | Risk Partner and Nuworld | |
| Proof of Concept - Canada | Nuworld | |
| Testing in Canada | Technology partner | |
| Purchase material and pay for duties, taxes etc. | Risk Partner | |
| Arrival of Material on-site | Risk Partner | |
| Testing of Proof of Concept at site in India | Risk partner under supervision of Nuworld | |
| Training and continuous research | Risk Partner and Nuworld | |
| Price Improvement by adding local content | Risk Partner, Nuworld and Technology partners | |
| Program to substitute local material | Risk Partner, Nuworld and Technology partners | |
| Raise Money for mass deployment | Nuworld and associates | |
| Develop Selling Proposition | Risk partner and Nuworld | |

Research-Where is the Money?

1. \$\$\$ Saved by end-user (Net-Metering)
2. \$\$\$ Sales of Electricity, Spot prices or to Cold Storage
3. \$\$\$ Sales of Fertilizer - Farmers
4. \$\$\$ Sales of Hot Water or Chiller (for Cold Storage)
5. \$\$\$ Sales of Carbon Credits - Canadian /International Traders
6. \$\$\$ Grants and Support from Govt. programs
7. \$\$\$ Tax credits, incentives and other



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Action Plan, Defining roles and responsibilities



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Next Steps:

1. Please provide Ownership and Financials data for an Internal risk assessment.
2. Review and Develop the Term Sheet to define Deliverables?
3. Project Information:
Please download following PDF document from website www.nuworldresearch.com
 - [Project, Fuel and Hybrid Energy Questionnaire >>](#)
 - [DG Solar Assessment Questionnaire >>](#)

Contact

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